









Nanosafety as a Business Opportunity for Europe

April 11, 2018



Why a focus on services?

- Primary focus in sector development is products
- However a mature technology or sector is composed of multiple components and in fact cannot reach maturity without them
- These components are an active economic contributor
- Should be viewed as a target for European development
- Emerging Cambridge biotech sector in 1994/6 was 50% composed of service companies – provided an international service and enabled local product developers



Where are the services?

Europe has led on nanosafety BUT with most actions developed through tax payer grants.

While it goes head to head in materials development, it leads in nanosafety and Safe by Design.

- Business services:
 - Legal, financial, IPR, specialist facilities, consultancy, recruiters, regulatory compliance
- Scientific services:
 - Instrumentation, contract services, manufacturing, formulation

